

Retail Solutions



Counter Scales
Self-Service Scales
Wrapping Machines
Weigh Price Labeling
Checkout Scales
Hanging Scales
Software
Service



Weighing Technology and Accessories For Grocery Stores and Food Retailers

METTLER **TOLEDO**

Perfectly Placed Weighing Solutions for Leading Grocery Retailers

Robust. Intuitive. Reliable. METTLER TOLEDO weighing solutions provide high-quality, integrative weighing technology for the needs of today and the growth of tomorrow.

Globally active with local roots, METTLER TOLEDO is focused on solving customer problems by providing innovative retail technologies that can be integrated into application-specific solutions. Perfectly placed people, products and processes add value to your store's operations by increasing productivity, boosting profits and enhancing the shopping experience.

METTLER TOLEDO weighing solutions play a key role at each point in your fresh management process. From goods receiving to checkout, and at each step in between, METTLER TOLEDO adds value to your operation.

Maximize your employees' potential and improve your organization's processes through innovative products – that's the METTLER TOLEDO vision, and serves as the benchmark for quality and success. In order to achieve these objectives, METTLER TOLEDO concentrates on the following focus zones in grocery retailing:

- Fresh produce
- Service counter
- Bakery
- Backroom
- Checkout
- Specialty



Fresh produce

Self-service scales, with their applications for in-store advertising and information sharing, accelerate the checkout process and reduce shrink.



Service counter

Counter scales enable integrated applications ranging from item management to product information for customers.



Bakery

Weigh price labeling systems support high volume baked goods output for optimal presentation in product display cases.



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Backroom

Weighing, wrapping and labeling solutions are designed to be robust and easy-to-clean, integrate with ERP systems, and optimize backroom production processes.



Checkout

From checkout solutions that fully integrate with leading POS and scanner platforms, to basic check weighing applications, our checkout scales offer performance, speed and reliability.



Specialty

Solutions for mobile sales points include portable compact scales with checkout functionality and integrated payment systems for retail opportunities beyond the checkout lane.

Simply Selling... Ingredients for Excellent Service

Whether at the deli counter, the meat and seafood counter, or the ever-growing prepared foods case, the service counter is a critical touch point for your customers. Shoppers are spontaneous and make buying decisions as they wait. That is why our scales actively support your staff in servicing and advising at the point-of-decision. METTLER TOLEDO counter scales – far more than just weighing.



Our service counter solutions make weighing, price computing, merchandising, customer information management, labeling and portion control simple and efficient. The wide range of METTLER TOLEDO network scales combines the very latest developments in weighing technology with open PC technology. Retailers enjoy the ability to network with almost any device thanks to our standard PC interfaces and open system architecture.



Networking

The ability to integrate with other applications or into existing IT infrastructures is a key feature for our service counter scales.



The Shopper Experience

Enhance the shopping experience by encouraging interaction between your employees and shoppers, and provide incentives at the point-of-decision.



In-Store Marketing

With capabilities to run visual sales promotions and cross-selling ad campaigns, take advantage of the captive audience as customers wait at the counter.

The UC Evo Line

Evolution in Networked Scales



Self-Service

In addition to the UC-GT Evo CT self-service scale, the UC-CWQ Evo CT and UC-CWT Evo CT can also be used as self-service stations for fresh departments.



State-of-the-Art Design

The adjustable-angle customer display and swivel tower on the UC-CWT Evo CT keeps communication between customers and employees flowing.



Energy Efficiency

The UC Evo Line is our "greenest" product line to date, offering tangible energy savings.



UC-CWT Evo CT

Equipment	UC-CWT Evo CT	UC-CWQ Evo CT	UC-GT Evo CT
Material Number	30084408	30084383; 30104393 (with scanner)	30104395; 30104397 (with scanner)
Operator Touchscreen	12.1" TFT LED SVGA Color	12.1" TFT LED SVGA Color	12.1" TFT LED SVGA Color
Customer Display	12.1" TFT LED VGA Color	5.7" TFT LED SVGA Color	—
RAM Memory (standard/exp)	2 GB (4 GB optional)	2 GB (4 GB optional)	2 GB (4 GB optional)
Mass Storage	250 GB HD or larger	250 GB HD or larger	250 GB HD or larger
Multimedia Applications	SalesPro (std.) / FreshLook (opt.)	SalesPro (std.) / FreshLook (opt.)	SalesPro (std.) / FreshLook (opt.)
Cross Merchandising	SalesPro (std.) / FreshLook (opt.)	SalesPro (std.) / FreshLook (opt.)	SalesPro (std.) / FreshLook (opt.)
Runs Third Party Applications	Yes	Yes	Yes
Operating Systems	Windows® Embedded Standard 7	Windows® Embedded Standard 7	Windows® Embedded Standard 7
Barcode Scanner (optional)	External USB capable	Tower Mount	Screen Mount
Label Roll Size / Width / Capacity	6" / 3" / 150m	6" / 3" / 150m	4" / 2" / 100m

The Impact Line

Impact Your Bottom Line

The Impact Line scales are packed with features that deliver unprecedented value. Boost profits, promote in-store marketing messages and provide an outstanding total cost of ownership with the Impact Line.



Impact M

Equipment	Impact M	Impact S
Material Number	30077084	30097939
Operator Touchscreen	10.4" TFT VGA Color; touch	5.7" QVGA Mono; touch and tactile
Customer Display	QVGA (320x240) Mono	240x240 Mono
Housing Base / Top	Cast Alum. / Plastic	Cast Alum. / Cast Alum.
Mass Storage	Compact Flash	Compact Flash
Self-Serve / Scanner	Standard / Optional	Not available
Presets	Expanded	Basic
Label Roll Size / Capacity	6" / 150m	6" / 150m

**Boost Profits**

You can save money with each transaction by reducing the weight attributed to the tare. The intuitive user interface reduces training costs and operator errors.

**In-Store Marketing**

Communicate store promotions and important information to your customers with the large graphic display.

**Increased Customer Service**

Less time changing labels, less time training on equipment and more uptime with remote services all mean more time for customer service.

Your Staff Will bPros

With this Economical Scale

The bPro Line provides professional features at an affordable price. The straightforward functionality makes the scales easy to use. Increase sales by running promotions on bPro's large graphical customer display.



bPro T2
Service Counter Scale



Software

The bPro Line of scales includes the bSoft software that can manage all of your data, however big or small, on a PC without the need of an entire IT department.



Hanging Scale

The bPro hanging scale is perfect for wet environments or seafood counter applications (operator display shown).



Product	Features
71210789	bPro-T2 Service Counter Scale
71211062	bPro-R22 Hand Wrap Station Scale
72226282	bPro-H22 Hanging Scale
Operator Display	High-resolution backlit dot-matrix; Weight: 5-digits; Tare: 5-digits; Unit price: 6-digits; Total price: 6-digits
Keypad	<ul style="list-style-type: none"> T2 and R22 models: 98 keys, 28 function keys, 70 programmable fixed keys H22 model: 99 keys, 28 function keys, 71 programmable fixed keys Washable keypad overlays for hygiene
Printer	<ul style="list-style-type: none"> 2" printer for sales receipt/labels. 56 mm max print width. Speed – up to 110 mm/sec. logo printing on sales receipt and label
Labels	0.98" L x 7.8" L, 2.1" max print width
Network Interface	Ethernet Standard 100/10 Mbps with 10Base-T RJ45 Connector Jack
Memory	4 MB application memory with an 8 MB extended memory option
Available Serial Port	2 serial ports (communication or scanner)
Security	Databases; Unit setup; Service mode; Price changes; Training mode
Interfaces	Wireless option, WLAN IEEE802.11b/g

Robust Solutions

for Total Backroom Optimization

Flexibility, speed and reliability are critical factors in selecting wrapping and labeling systems for the grocery store's backroom. METTLER TOLEDO wrapping systems professionally weigh, wrap and label fresh meat, fish, seafood, produce and cheese, while saving manpower, film and packaging costs. We offer a range of automatic and manual hand-wrap systems to meet the needs of your store's volumes and variability of packages.



A critical point of your operations is the backroom control center. Our wrapping systems can help you:

- Increase your sales by getting professional results with wrap/label quality.
- Train new employees easier and faster with the easy-to-use, bright and colorful touchscreen.
- Support production rates of 35 packages per minute with our robust design.
- Deliver proven ROI on film saving and equipment uptime.
- Comply with new legislation and initiatives involving meat nutrition labeling, TFA, allergens, safe handling, URMIS and COOL.





880 Auto Wrapper

METTLER TOLEDO introduces an automated wrapping machine that is designed to deliver the operational uptime to support the production volume requirements of the retail grocery industry. Robust in operation and design, the 880 Auto Wrapper is built to optimize production processes in the meat backroom while saving valuable space.

► www.mt.com/retail-880



880 Auto Wrapper

User-friendly, interactive and highly accurate, the 880 Auto Wrapper offers advanced features such as on-screen prompts, pre-programmable tray and film selections, and ergonomic design for ease-of-use.



Step-Saver Manual Wrapper

This economical manual wrap and label system has a small footprint that fits into any location, and is ideal as a secondary system. (Shown with an Impact M scale.)

Learn more:

► www.mt.com/retail-backroom

Simply Superior... Create a Lasting Impression

The checkout lane at any grocery store requires optimum performance, speed and reliability from the equipment. Shoppers demand accurate and quick service at this important point in their shopping experience.



METTLER TOLEDO checkout scales are fast, easy to install and are compatible with most POS systems and scanners. The rugged design of the Ariva Line of scales and scanners is ideal for use at checkout.

The equipment has been through rigorous testing to stand up to the harshest possible conditions in the checkout lane. Protecting against strong shocks and spills, the durable housing offers functional safety at the highest standards of quality.



METTLER TOLEDO makes scales that fit most popular scanners.



Sleek displays with bright back-lighting are for easier reading price display information.



Low-profile scales are perfect for portion control or manual batching applications.

The Ariva family of products brings improved performance, USB capability and increased precision with one-gram resolution available, making it compatible with most point-of-sale systems.



The low-profile design and POS connectivity of the Ariva-S and Ariva-S-Mini make it ideal for checkout areas, featuring a higher display option for maximum visibility by the operator or customer. Available in two sizes and as single or dual interval.



The Ariva-H model combines a fast and reliable scale with a popular scanner of your choice into one unit that can be integrated into your checkout lane. (Shown installed in counter.)



The Ariva-B scanner scale delivers precise and reliable weighing information, allowing you to efficiently weigh even the smallest quantities so you don't give away profit.



Ariva-S with Tower Display

Ariva-S and Ariva-S-Mini	Ariva-H	Ariva-B
<p>Often used in a retail setting where a high-resolution (one-gram) weight is required:</p> <ul style="list-style-type: none"> • Frozen Yogurt/Ice Cream • Bulk Foods • Candy and Confectionery • Coffee, Tea, Spices • Pet Foods 	<p>Used in applications where a flat surface is desired, such as a customer service counter where only occasional scanning and weighing is needed.</p>	<p>Typically used in the grocery store checkout lane, where weighing combined with high-performance scanning is required.</p>

Simply Integrated... Connected Software Solutions

Managing fresh foods is one of the greatest challenges a food retailer faces. Your fresh food departments can make a dramatic impact on a shopper's perception of your store brand, and a significant difference in your store's profitability.

Ordering products, maintaining accurate pricing, controlling inventory and reducing shrink in retail stores are some of the most difficult and labor-intensive functions required of store personnel. Software solutions from METTLER TOLEDO integrate with existing systems to make optimizing price and inventory easy. Centralized item management frees your associates to stay focused on serving your customers and building your brand instead of maintaining it.



When you implement METTLER TOLEDO software you will enjoy the benefits of a powerful suite of time-tested applications for store receiving, ordering, inventory, fresh item management, traceability and replenishment.



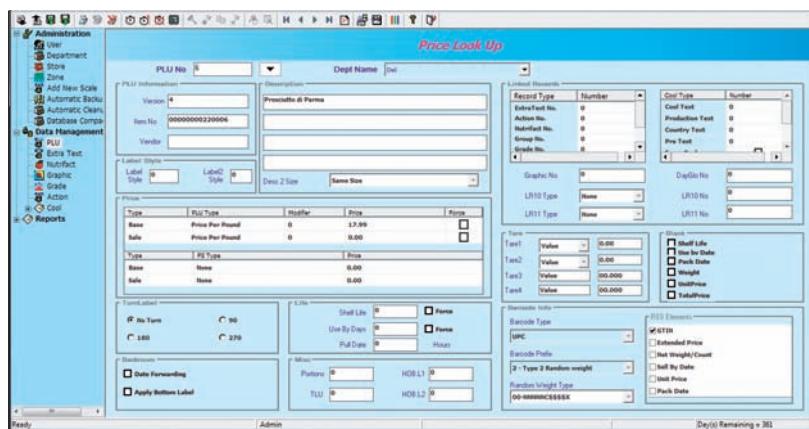
Made to Order functionality
on a UC-CWT Evo CT

Made to Order Software Application

METTLER TOLEDO Fusion scale application with the new Made to Order functionality addresses the changing, challenging landscape faced by grocers and other food retailers today – how to offer a diverse selection of fresh prepared meals without inviting a blizzard of bookkeeping complications.

Enabling the Made to Order option to your Fusion scale application offers fresh meal sales associates a user-friendly interface to customize orders, transforming your service counter into a Quick Service Restaurant. With the capability to select or de-select condiments, substitute side dishes and offer upgrade items, the advanced software inputs all details for optimized inventory tracking and increased profitability.

► www.mt.com/retail-mto



SmartX™ Software

Boost your efficiency. Making item changes one-by-one at your scales is an expensive way to manage your fresh items. SmartX™ Software transforms your productivity by allowing you to manage all of your pricing, item descriptions, ingredients, nutrition labeling and COOL on your own schedule. This software was designed to eliminate pricing errors and to simplify compliance with evolving regulations.



Scale Management

METTLER TOLEDO scale communication software runs on most Windows operating systems. Our exceptionally easy scale data management tools enable you to make changes to the database which are instantly available to all scales on the network. In addition, the total solution provides unprecedented reporting capabilities by storing every scale transaction in the database for data mining purposes.

Simply Service...

Ensure Operability, Increase Sales

METTLER TOLEDO Service understands what it takes to suit your specific business needs. Benefit from the experience of the market leader and ensure optimal equipment uptime, performance, compliance and the expertise necessary to maximize your investment. Those four pillars of our approach take **METTLER TOLEDO** to the next level in service far beyond the competition.

Just some of the Professional Services provided by **METTLER TOLEDO** include:

- Installation Services
- Warranty Upgrades
- Performance Assurance
- Software Maintenance
- Remote Monitoring

With **METTLER TOLEDO** you will find a trusted technology partner that is devoted to providing fresh solutions, keeping you and your shoppers happy.





METTLER TOLEDO Service

Uptime

METTLER TOLEDO offers support and repair services to ensure that your equipment meets the demands of your business. Service calls are made easy with around-the-clock availability, and delivery of parts is guaranteed through our strong parts logistics organization.

Compliance

Ensure you stay compliant with government regulatory standards by partnering with a vendor who understands and anticipates these requirements. METTLER TOLEDO knows that accurate weighing, safe food handling, and compliant labeling support your store's operations.

Performance

A METTLER TOLEDO service agreement is the most cost-effective solution for maintaining the reliability, safety and accuracy of your equipment. Choose from a standard or tailored service agreement that is uniquely suited to meet your needs. We strive to make service simple, convenient and cost effective.

Expertise

Our certified service professionals can educate your operators with customized training courses, ensuring proper operation and maintenance. METTLER TOLEDO also offers software customization and integration services to meet your unique business needs.

Service Description	Material Number
Standard Installation	S39905121
Initial Training	S39905211
Customized Training	S39905210
Full Preventive Maintenance	S39905133
Insurance Full	S39905301
Professional Service	S39905140
Software Maintenance	S39905202
Periodic Certification	S39905041
Extended Care	B39950001
Remote Support Helpdesk Subscription	S36605302



The METTLER TOLEDO GreenMT initiative is a program designed to improve upon our understanding of how our business impacts the environment. The centerpiece of the GreenMT program is the comprehensive measurement of our resource usage and emissions as a means of determining our global carbon footprint. Our products contain no lead or mercury, no hazardous substances and meet all RoHS and WEEE directives. METTLER TOLEDO products are produced in ISO14001 facilities.



As a global company, we understand that our impact extends beyond the walls of our facilities. We will critically examine all options, and make informed decisions that are in the best interest of our company, the communities where we do business and the planet as a whole. We see GreenMT as a critical ingredient for our long-term success. It is based upon our culture of innovation and stability, and our focus on long-term value creation.

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