

Date 10/27/2014
Customer 555555555
Quote 100037162
Page 1 of 5

METTLER TOLEDO

Address 1900 Polaris Parkway
Columbus, OH 43240-4035
Phone (800) METTLER
(800) 638-8537
Fax (614) 438-4900
Email USSales@MT.com

www.mt.com

Quote Prepared For

John Doe
ABC Company
123 High Street
Columbus, OH 43240

Purchasing
john.doe@abccompany.com
(P) 555-555-5555

Sold-To

ABC Company
321 High Street
Columbus, OH 43240

Ship-To

ABC Company
321 High Street
Columbus, OH 43240

Bill-To

ABC Company
321 High Street
Columbus, OH 43240

Dear Customer,

At METTLER TOLEDO, we appreciate your business. After another successful year of partnership, we are pleased to provide you the following quote to renew your service agreement.

To complete your renewal and to continue uninterrupted service, action is required:
Please return your signed quote and Preferred Payment Method form to servicerenewals@mt.com. You can download the Preferred Payment Method form at www.mt.com/na-renewal.

Your service agreement is designed to help you maximize uptime with priority scheduling and support from our experts when you need it, on-site or remote. It also means keeping you compliant and worry-free thanks to our validation, documentation, testing and calibration certificates. We have the solution for your regulatory needs.

Please review the details of your agreed services and equipment for accuracy. If you have any questions regarding what is covered in your Service Plan(s) or require changes, please contact us at 1-877-483-1831. Please note: any changes to services or equipment could affect your final pricing.

We look forward to speaking to you and servicing you in the coming year.

Sincerely,

METTLER TOLEDO Service
Find out more at www.mt.com/na-renewal

Ms. Brandy Petit
Administrator Contract
Email : Brandy.Petit@mt.com
(P) : +18774831831
(F) : +18663906361

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Service Agreement Amendment

Quote Prepared For

John Doe
 123 High Street
 Columbus, OH 43240
 (P) 555-555-5555

These dates indicate the start and end date of your proposed service agreement. In this example, it is a 1 year service agreement.

 As this is a service quotation, meaning pending customer approval, this date indicates until when the following quote prices and details are valid. If approval is not given prior to the validity date, prices and service plans may be subject to change.

Duration and Agreements

Amendment to Service Agreement - 100037162
 Proposed Start Date 01/01/2015
 Proposed End Date 12/31/2015
 Quotation Valid To Date 12/31/2015

Permanent ID

UL085037

Sold-To

ABC Company
 321 High Street
 Columbus, OH 43240

Ship-To

ABC Company
 321 High Street
 Columbus, OH 43240

Bill-To

ABC Company
 321 High Street
 Columbus, OH 43240

Service Description	Visit(s)	Line Total
Service Plan 200	1	2,685.43
Full Preventive Maintenance OnSite EA		
Insurance Full		

Total USD 2,685.43

The first page(s) of the quote give a high level summary of

- Each group of services (i.e. a Service Plan)
- The number of service visits over the life of the agreement
- Subtotals for each Service Plan
- Total cost of the agreement over the entire agreement duration

In this example, \$2,685.43 is the total cost of the services to be rendered for the year and includes one service visit.

Additional details of what is included in each Service Plan, including visit dates, services to be performed, and assets on which the services relate are in the following pages.

Thank you for your Business!

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Service Agreement Amendment

Service Agreement Amendment - 100037162

Customer Acceptance

Authorized Signature

Printed Name

Date

Purchase Order

Your service agreement is accepted once you have signed this portion of the quote and provided an updated Form of Payment form.

Provide a credit card number by calling (800) METTLER / (800) 638-8537

Thank you for your Business!

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Service Agreement Amendment

Service Plan 200

Amendment to Service Agreement - 100037162

Target Dates	Tolerance
01/01/2015	1 Month

Service Description	Visit(s)	Line Total
201 Full Preventive Maintenance OnSite EA	1	2,034.42
202 Insurance Full	1	651.01
Hours of Operation: Monday – Friday, 8 am – 5 pm Response: 1 Day Response		
Sub-Total USD (Service Plan 200)		2,685.43

Equipment Covered

Serial Number	Description	Asset Number	Customer Location
5130274164	51142503_MP90 MELTING POINT SYSTEM		

In the following pages, you will see the details behind each of the Service Plans (or buckets of similar services).

Above, you can see each of the targeted dates when a METTLER TOLEDO Service Technician will be visiting your location. The Tolerance of 1 month indicates that it is not necessarily the first of the month, but within 1 month of the Target Date.

What will the technician perform during these visits? The services performed can be found under the Service Description - in this case, Full Preventative Maintenance and the equipment is also covered by Full Insurance.

Which assets will be serviced? The Equipment Covered lists the Serial Number and basic description of each device that will receive the services covered under that Service Plan - on this page, Service Plan 200.

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Service Agreement Amendment

Service Agreement Amendment - 100037162

Terms and Conditions

Payment Terms	Due 30 Days from Invoice Date
General Conditions	This order is expressly subject to the METTLER TOLEDO Standard Terms and Conditions of Sale, which can be accessed at www.mt.com/legal and are incorporated herein by reference.
Quotation Valid Until	12/31/2015

Thank you for your Business!

METTLER TOLEDO